

INTERIM REPORT

January – September 2021

Legres AB (publ)

559085-4773

Published November 26, 2021

INTERIM REPORT JANUARY – SEPTEMBER 2021

JULI – SEPTEMBER 2021

- Net sales amounted to SEK 165.9 million (185.6)
- Operating result amounted to SEK 0.7 million (27.9)
- Net result amounted to SEK -12.8 million (10.7)
- Cash flow from operating activities amounted to SEK 13.4 million (21.0)

JANUARY – SEPTEMBER 2021

- Net sales amounted to SEK 511.5 million (547.1)
- Operating result amounted to SEK 10.0 million (48.8)
- Net result amounted to SEK -29.9 million (4.1)
- Cash flow from operating activities amounted to SEK 6.6 million (42.6)

SIGNIFICANT EVENTS DURING THE REPORTING PERIOD

- As of 1 October 2020, a new legislation was introduced in Norway, which reduces debt collection revenues, and during the second part of 2020, the pandemic began to have a greater impact on operations, which also have remained during this year.
- On October 1, 2020, the agreement with Telia Company regarding account receivable administration and customer service ended, which have an impact on both revenue and operation result this year.
- In the beginning of January, the company has conducted a written process with the bond owners to renegotiate the terms and conditions of the secured bond. The process ended on January 28 with new terms and conditions for the bond. For further information see www.sergel.com/investor-relations/.
- During the second quarter, the company has amortized SEK 110 million on the bond, as per the new terms and conditions of the bond. After the amortization the nominal amount of the bond is SEK 440 million.

KEY FIGURES (SEK million)	JULY- SEPTEMBER	JULY- SEPTEMBER	JANUARY – SEPTEMBER	JANUARY – SEPTEMBER
	2021	2020	2021	2020
Net sales	165.9	185.6	511.5	547.1
EBITDA	20.5	42.8	59.0	91.8
Adjusted EBITDA	15.4	38.0	44.3	77.4
Operating result	0.7	27.9	10.0	48.8
Net result	-12.8	10.7	-29.9	4.1
Cash flow from operating activities	13.4	21.0	6.6	42.6
Interest coverage ratio	2.72x	3.25x	2.72x	3.25x
Net interest-bearing debt to EBITDA	4.40x	3.34x	4.40x	3.34x
Cash and cash equivalents	89.5	187.7	89.5	187.7

See side 17 for definition on key figures

SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

No significant event has occurred after the reporting period.

ABOUT LEGRES AB (publ)

Legres AB (publ) is the parent company of the Sergel companies in the Nordic region. These were acquired in June 2017 from Telia Company. The Sergel companies have approximately 328 employees and consist of Sergel Kreditjänster AB in Sweden, Sergel Oy in Finland, Sergel Norge AS in Norway and Sergel A/S in Denmark. The Sergel companies market services within credit scoring, AR, debt collection and payment- and message services.

CEO's comments

During the third quarter, we see a good development, especially in Sweden and Denmark. Sweden is increasing sales somewhat, mainly thanks to the strong growth of the payment and messaging service Connect, but the debt collection business is also developing in a positive direction. At the same time, Denmark is showing great ability to streamline operations and maintain good earnings development despite the pandemic's negative effects on growth. In Norway and Finland, however, the pandemic still has a restraining effect on trade and companies' propensity to issue credits, which has a negative effect on our business. Norway will continue to be affected by the change in the law, which reduced debt collection fees and came into force at the end of last year.

On the whole, the quarter is primarily charged by the agreement with Telia regarding ledger administration, which ended at the end of last year. Sales and operating profit for the period amount to SEK 165.9 million and SEK 0.7 million, respectively.

During the quarter, a number of new contracts were concluded with both existing and new customers. In Finland, three new agreements were signed with companies in the energy and e-commerce industries, and in Norway, customer agreements worth approximately SEK 40 million were renegotiated and renewed. Furthermore, the processes and system supports were improved in a so-called crossborder project. This means that we can handle end customers who move within the Nordic region in an even more efficient way by using regional cutting-edge expertise.

During the quarter, there was a gradual return to our offices. However, we have very positive experiences of remote work and the flexibility it offers all employees. For that reason, we will continue with up to 40 percent flexible workplace. This gives us an optimal combination of creative meetings and collaboration on the days we see each other in the office and the unbeatable focus that remote work offers.

We see that the credit service industry in the Nordic countries will be transformed in the coming years. It will become increasingly central to be able to contribute to a sustainable economy for end customers by offering more individualized solutions. In our strategic plan and vision for the future, which will be completed during the fourth quarter, we take this development into account. An important part of this work and a prerequisite for our future competitiveness is our ability to grow sustainably with regard to employees, services, customers and the world around us. Through our adoption of the EU initiative "Science Based Targets", our goal is to become carbon neutral by 2030. During the quarter, our emissions were therefore mapped to create conditions for being able to set sustainability goals.

The Sergel Group's focus in the future will be to increase growth in the business by attracting new customers while refining existing relationships. Together with the continuous development of our customer offerings, this creates good development and growth opportunities for Sergel in the future.

/Isak Åsbrink

INCOME AND EARNINGS

The Group's net sales during the third quarter amounted to SEK 165.9 million (185.6). It is still mainly the change in the law on in Norway but also the loss of the accounts receivable agreement with Telia and that has a negative effect on the quarter, but which is to some extent offset by continued strong development for the Connect product area and strong growth in debt collection in Sweden. In other countries, especially Finland and Norway, we see a continued negative impact on debt collection operations due to the pandemic, with reduced volumes during the quarter as a result.

Operating profit for the third quarter amounted to SEK 0.7 million (27.9). The lower operating profit is primarily due to lower sales and an increase in the Connect business area, which has a slightly lower margin, which also affects gross profit, which decreased to SEK 41.1 million (SEK 66.4).

For the period January-September, sales amounted to SEK 511.5 million (547.1), which is a decrease of 6.5% compared with the previous year. Operating profit amounted to SEK 10.0 million (48.8) and is besides the above mainly due to higher sales in Connect area with lower margin.

FINANCIAL NET

The Group's financial net during the third quarter amounted to SEK -16.6 million (-14.3), of which financial costs for the Bond amounted to SEK -8.7 million (-9.1) and for shareholder loans SEK -3.3 million (-3.2). The increase in net financial items this quarter is mainly due to the cost of refinancing the bond.

For the period January-September, the financial net amounted to SEK -47.6 million (-43.0), of which financial costs for bond financing amount to SEK -26.4 million (-28.8) and for shareholder loans SEK -9.4 million (-8.7). The increased financial costs are primarily due to costs related to the renegotiation of the bond terms.

The interest on the Bond is set to a floating rate of three-month STIBOR plus a margin of 7.00 per cent per annum from April 2021 (previously 6.00 per cent) and will be paid on a quarterly basis. The Bond matures on July 9, 2022. The interest on the Shareholder Loan is set to 8.00 per cent per annum. The interest on the Shareholder Loan will be paid on the date following the full redemption of the Bond.

TAX

The Group's tax expense during the third quarter amounted to SEK 3.1 million (-2.9) and consists of current tax of SEK -1.9 million (-8.8) and deferred tax of SEK 5.0 million (4.7). For the period January-September, the tax expense amounted to SEK 7.7 million (-1.7) and consisted of current tax of SEK -8.3 million (-15.4) and deferred tax of SEK 16.0 million (13.7).

CASH FLOW AND FINANCIAL POSITION

For the third quarter, cash flow from operating activities decreased to SEK 13.4 million (21.0). The difference is mainly due to the lower result in the period. Investments in fixed assets this quarter amounted to SEK -6.7 million (-9.9) and mainly pertain to continued investments in the new technical platform. Cash flow from financing activities decreased marginally during the third quarter and amounts to SEK -0.7m (-6.1).

For the period January-September, cash flow from operating activities decreased to SEK 6.6 million (42.6), which is mainly due to the lower result. Investments in fixed assets for the period January-September are higher than the previous year, SEK -39.5 million (-31.2), mainly due to higher investments in the technical platform. Cash flow from financing activities amounts to SEK -82.0 million (-6.3) during the period January-September and the increase is mainly due to amortization of the bond loan, which is offset by a shareholder contribution in accordance with the renegotiated bond terms.

OTHER FINANCIAL INDICATORS *(not defined by IFRS)*

Interest Coverage Ratio is included in the maintenance test that, according to the Bond terms and conditions, shall be reported on quarterly basis. The interest coverage ratio must exceed 2.00x (previously 2.50x for June and December 2020, 2.25x for March 2021 and 2.00x for June 2021).

INTEREST COVERAGE RATIO (SEK million)	30 SEP 2021	30 SEP 2020	31 DEC 2020
Adjusted EBITDA on rolling twelve months	86.5	121.3	117.1
Adjusted Net Finance charges on rolling twelve months	31.8	37.3	35.7
Interest Coverage Ratio	2.72x	3.25x	3.28x

Net Interest-Bearing Debt to EBITDA is included in the maintenance test that, according to the Bond terms and conditions, shall be reported on quarterly basis. The indicator must not exceed 5.50x (3.75x for 30 June 2020, 4.50x for 31 December 2020, 5.00x for March 2021 and 5.5x for June 2021). Net interest-bearing debt does not include debt relating to obligations to pay future leasing fees according to IFRS 16.

NET INTEREST BEARING DEBT TO EBITDA (SEK million)	30 SEP 2021	30 SEP 2020	31 DEC 2020
Net interest-bearing debt	380.8	404.6	386.9
Adjusted EBITDA on rolling twelve months	86.5	121.3	117.1
Net interest-bearing debt to EBITDA	4.40x	3.34x	3.30x

Cash and cash equivalents are included in the maintenance test that, according to the Bond terms and conditions, shall be reported on quarterly basis. Cash and cash equivalents must amount to at least SEK 20.0 million. Cash and cash equivalents amounted to SEK 89.5 million per 30 September 2021 (SEK 200.9 million per 31 December 2020 and SEK 187.7 million per 30 September 2020).

PUBLICATION OF FINANCIAL INFORMATION

Interim reports and other financial information are available at Legres AB (publ) website at www.sergel.com.

The interim report for the fourth quarter 2021 will be published on 25 February 2022.

The Board of Directors provide their assurance that this Interim report provides an accurate overview of the operations of the Parent Company and the Group and that it also describes the principal risks faced by the Parent Company and the Group.

Stockholm November 26. 2021

Ewa Glennow
Chairman of the Board

Per Örtlund
Board Member

Isak Åsbrink
Board Member. Chief Executive Officer

The Interim report has not been audited by the Group's auditors.

CONTACT DETAILS

Isak Åsbrink. CEO
+46 70 444 00 47
isak.asbrink@sergel.com

LEGRES AB (publ)

Corporate ID no. 559085-4773

Adolf Fredriks Kyrkogata 8
Box 26134
SE-111 37 Stockholm. Sweden

www.sergel.com

Tel: +46 (0)10-495 10 00

GROUP FINANCIAL STATEMENTS**GROUP INCOME STATEMENT**

INCOME STATEMENT (SEK million)	Note	JULY- SEPTEMBER 2021	JULY- SEPTEMBER 2020	JANUARY – SEPTEMBER 2021	JANUARY – SEPTEMBER 2020
Net sales	4	165.9	185.6	511.5	547.1
Production cost		-124.8	-119.2	-378.9	-376.5
Gross result		41.1	66.4	132.6	170.6
Administrative expenses		-40.4	-38.5	-122.6	-121.8
Operating result		0.7	27.9	10.0	48.8
Financial net		-16.6	-14.3	-47.6	-43.0
- <i>whereof Secured Bonds</i>		-8.7	-9.1	-26.4	-28.8
- <i>whereof Shareholder loans</i>		-3.3	-3.2	-9.4	-8.7
- <i>whereof other</i>		-4.6	-2.0	-11.8	-5.5
Result before tax		-15.9	13.6	-37.6	5.8
Tax		3.1	-2.9	7.7	-1.7
Net result		-12.8	10.7	-29.9	4.1

GROUP STATEMENT OF COMPREHENSIVE INCOME

COMPREHENSIVE INCOME (SEK million)	JULY- SEPTEMBER 2021	JULY- SEPTEMBER 2020	JANUARY – SEPTEMBER 2021	JANUARY – SEPTEMBER 2020
Net Result	-12.8	10.7	-29.9	4.1
Items that can be reclassified into profit and loss				
Currency translation differences	1.7	-0.3	6.9	-9.7
Items that cannot be reclassified into profit and loss				
Re-evaluation of pensions liability	-0.4	-2.2	6.6	-4.3
Tax effect re-evaluation of pension liability	0.1	0.5	-1.4	0.9
Total other comprehensive income	1.4	-2.0	12.1	-13.1
Comprehensive income for the period	-11.4	8.7	-17.8	-9.0

GROUP BALANCE SHEET

BALANCE SHEET (SEK million)	30 SEP 2021	30 SEP 2020	31 DEC 2020
Assets			
<i>Non-current assets</i>			
Goodwill	302.4	302.4	302.4
Other intangible assets	346.0	336.3	341.5
Property, plant and equipment	1.8	3.5	3.1
Right-of-use assets	90.4	104.3	100.4
Other long-term receivables	4.8	5.1	5.0
Deferred tax assets	26.3	28.1	19.3
Sum of Non-current assets	771.7	779.7	771.7
<i>Current assets</i>			
Accounts Receivable	54.0	64.2	51.6
Prepaid expenses & Accrued revenues	46.4	29.7	49.1
Other receivables	78.7	122.8	90.6
Cash & bank	89.5	187.7	200.9
Sum of Current assets	268.6	404.4	392.2
Sum of Total Assets	1 040.3	1 184.1	1 163.9
Equity	68.1	49.8	60.9
Liabilities			
<i>Non-current liabilities</i>			
Provisions for pensions	30.3	42.3	37.8
Long-term interest-bearing liabilities	436.9	543.8	544.6
Subordinated liabilities	158.3	149.2	152.2
Long-term lease liabilities	85.7	96.7	93.7
Deferred tax liabilities	47.4	57.7	53.6
Sum of Non-current liabilities	758.6	889.7	881.9
<i>Current liabilities</i>			
Current lease liabilities	12.7	12.6	12.4
Accounts Payable	62.3	47.4	44.6
Current tax liabilities	-	3.7	-
Accrued expenses & Deferred revenues	51.6	61.2	64.1
Other liabilities	87.0	119.7	100.0
Sum of Current liabilities	213.6	244.6	221.1
Total liabilities	972.2	1 134.3	1 103.0
Sum of Total Liabilities & Equity	1040.3	1 184.1	1 163.9

GROUP STATEMENT OF CHANGES IN EQUITY

CHANGES IN EQUITY (SEK million)	30 SEP 2021	30 SEP 2020	31 SEP 2020
Equity at the beginning of the period	60.9	58.8	58.8
Comprehensive income for the period	-17.8	-9.0	2.1
Shareholder contribution	25.0	-	-
Equity at the end of the period	68.1	49.8	60.9

GROUP CASH FLOW STATEMENT

CASH FLOW (SEK million)	JULY- SEPTEMBER 2021	JULY- SEPTEMBER 2020	JANUARY – SEPTEMBER 2021	JANUARY – SEPTEMBER 2020
<i>Operating activities</i>				
Result before tax	-15.9	13.6	-37.6	5.8
Adjustments – items not included in the cash flow	24.9	19.3	48.2	52.8
-whereof depreciation	19.8	14.9	49.0	43.0
-whereof capitalized and accrued interest	4.8	5.6	-0.4	11.1
-whereof re-evaluation of net pension	0.3	0.2	-1.0	0.5
-whereof other	-	-1.4	0.6	-1.8
Taxes paid	-0.5	-9.5	-14.9	-20.0
<i>Cash flow from operating activities before change in working capital</i>	8.6	23.4	-4.3	38.6
Other operating assets (incr- / decr+)	75.5	-0.1	23.9	-8.2
Other operating liabilities (incr- / decr+)	-70.7	-2.3	-13.1	12.2
<i>Cash flow from operating activities</i>	13.4	21.0	6.6	42.6
<i>Investing activities</i>				
Acquisition of intangible assets	-5.1	-9.8	-37.6	-24.8
Acquisition of tangible assets	-1.6	-0.1	-2.1	-6.4
Payment of pension liabilities	-	-	0.2	-31.2
<i>Cash flow from investing activities</i>	-6.7	-9.9	-39.5	
<i>Financing activities</i>				
Shareholder contribution	-	-	25.0	-
Other borrowings	-0.7	-	3.0	6.3
Repayment of other loans	-	-6.1	-110.0	-12.6
<i>Cash flow from Financing activities</i>	-0.7	-6.1	-82.0	-6.3
Cash flow for the period	6.0	5.0	-114.8	5.1
Cash and cash equivalents at the beginning of the period	83.2	182.9	200.9	186.6
Exchange rate differences	0.3	-0.2	3.4	-4.0
Cash and cash equivalents at the end of the period	89.5	187.7	89.5	187.7

PARENT COMPANY FINANCIAL STATEMENTS**PARENT COMPANY INCOME STATEMENT**

INCOME STATEMENT (SEK million)	JULY- SEPTEMBER 2021	JULY- SEPTEMBER 2020	JANUARY – SEPTEMBER 2021	JANUARY – SEPTEMBER 2020
Net sales	20.2	17.0	56.2	61.0
Production cost	-	-	-	-
Gross result	20.2	17.0	56.2	61.0
Administrative expenses	-14.0	-15.1	-46.5	-40.6
Depreciation	-6.9	-2.2	-11.2	-5.0
Operating result	-0.7	-0.3	-1.5	15.4
Financial net	-15.7	-12.8	-44.4	-39.1
- whereof Secured bonds	-5.2	-9.1	-26.4	-28.8
- whereof Shareholder loans	-3.3	-3.2	-9.4	-8.7
- whereof Dividends	-	-	-	-
- whereof Other	-	-0.5	-	-1.6
Result before tax	-16.4	-13.1	-46.0	-23.7
Appropriations	-	-	-	-
Tax	3.4	2.8	9.5	5.1
Net result	-13.0	-10.3	-36.5	-18.6

PARENT COMPANY STATEMENT OF COMPREHENSIVE INCOME

COMPREHENSIVE INCOME (SEK million)	JULY- SEPTEMBER 2021	JULY- SEPTEMBER 2020	JANUARY – SEPTEMBER 2021	JANUARY – SEPTEMBER 2020
Net Result	-13.0	-10.3	-36.5	-18.6
Comprehensive income for the period	-13.0	-10.3	-36.5	-18.6

For the parent company, the third quarter resulted in a net result of SEK -13.0 million, which can be compared with SEK -10.3 million for the same quarter in 2020. The parent company does not conduct its own operations, the income consists mainly of dividends and any group contributions.

PARENT COMPANY BALANCE SHEET

BALANCE SHEET (SEK million)	30 SEP 2021	30 SEP 2020	31 DEC 2020
Assets			
<i>Non-current assets</i>			
Intangible assets	121.5	80.3	95.6
Shares in subsidiaries	684.1	684.1	684.1
Deferred tax assets	20.4	19.1	11.0
Sum of Non-current assets	826.1	783.5	790.7
<i>Current assets</i>			
Prepaid expenses & Accrued revenues	2.8	2.1	0.3
Other receivables	121.3	80.7	127.4
Cash & bank	2.5	5.5	0.7
Sum of Current assets	126.5	88.3	128.4
Sum of Total Assets	952.6	871.8	919.1
Equity	57.7	42.6	69.2
Liabilities			
<i>Non-current liabilities</i>			
Long-term interest-bearing liabilities	436.9	543.8	544.6
Subordinated liabilities	267.5	233.6	235.6
Sum of Non-current liabilities	704.4	777.4	780.2
<i>Current liabilities</i>			
Accrued expenses & deferred revenues	19.3	17.6	14.8
Other liabilities	171.1	34.2	54.9
Sum of Current liabilities	190.5	51.8	69.7
Total liabilities	894.9	829.2	849.9
Sum of Total Liabilities & Equity	952.6	871.8	919.1

PARENT COMPANY STATEMENT OF CHANGES IN EQUITY

CHANGES IN EQUITY (SEK million)	30 SEP 2021	30 SEP 2020	31 DEC 2020
Equity at the beginning of the period	69.2	61.2	61.2
Comprehensive income for the period	-36.5	-18.6	8.0
Shareholder contribution	25.0	-	-
Equity at the end of the period	57.7	42.6	69.2

NOTES

NOTE 1 General information

Legres AB (publ) is a Swedish public limited liability company operating under the laws of Sweden with corporate ID no. 559085-4773. The registered office of the company is Box 26134, 100 41 Stockholm and the company's headquarters are located at Adolf Fredriks Kyrkogata 8, 111 37 Stockholm with telephone number 010-495 10 00.

The objective of the company is to serve as parent company for a group of companies delivering services within the areas of credit scoring, accounts receivable, debt collections and payment- and message services in the Nordic countries.

Legres AB (Publ) is a fully owned subsidiary of Legres Holding AB, corporate ID no. 559093-6596, located in Stockholm. Legres Holding AB is in turn a fully owned subsidiary of Zostera AB (formerly Marginalen Group AB), corporate ID no. 556587-0242, also located in Stockholm.

NOTE 2 Accounting Principles

This interim report has been prepared in accordance with the Annual Accounts Act and IAS 34 Interim Financial Reporting for the Group and in accordance with Chapter 9 of the Annual Accounts Act for the Parent Company. The Group applies IFRS as adopted by the EU. The parent company applies RFR 2 Accounting for legal entities.

The group applies the same accounting principles as stated in the annual report for 2020.

NOTE 3 Risks

The group annual report describes the risks per 31 December 2020 and contains sensitivity analyses. It is the view of the group that the risks have not changed in any material way during 2021.

NOTE 4 Segment Information**GROUP SEGMENT INFORMATION IN SUMMARY**

NET SALES FROM EXTERNAL CLIENTS BY REGION (SEK million)	JULY- SEPTEMBER 2021	JULY- SEPTEMBER 2020	JANUARY – SEPTEMBER 2021	JANUARY – SEPTEMBER 2020
Sweden	103.1	102.8	319.0	297.8
Norway	21.7	31.7	69.7	100.8
Finland	27.4	34.5	77.9	100.0
Denmark	13.6	16.6	44.9	48.5
Total Net Sales from external clients by region	165.9	185.6	511.5	547.1

NET SALES DIVIDED BY SERVICE (SEK million)	JULY- SEPTEMBER 2021	JULY- SEPTEMBER 2020	JANUARY – SEPTEMBER 2021	JANUARY – SEPTEMBER 2020
Debt Collection	110.1	118.9	346.1	340.9
Payment- and message services	41.9	25.3	120.8	77.9
Accounts Receivable	2.9	28.8	10.1	91.7
Credit Decision	11.0	12.6	34.5	36.6
Total Net Sales from external clients by region	165.9	185.6	511.5	547.1

All revenue is recognized at a specific point in time.

OPERATING RESULT (SEK million)	JULY- SEPTEMBER 2021	JULY- SEPTEMBER 2020	JANUARY – SEPTEMBER 2021	JANUARY – SEPTEMBER 2020
Sweden	2.8	14.8	4.8	20.0
Norway	2.1	6.5	10.9	23.5
Finland	0.6	10.9	6.1	22.0
Denmark	2.9	2.9	10.3	5.7
Group items and eliminations	-7.7	-7.2	-22.1	-22.4
Operating result	0.7	27.9	10.0	48.8
Financial net	-16.6	-14.3	-47.6	-43.0
Tax	3.1	-2.9	7.6	-1.7
Net Result	-12.8	10.7	-29.9	4.1

NOTE 5 Related Party transactions

Legres AB (publ) has received Shareholder Loan from Legres Holding AB which as of the balance sheet date amounts to SEK 161.6 million in connection with the acquisition of Sergel Companies. The interest on the subordinated loan is set to 8.00% and is capitalized until full redemption of the Bonds.

NOTE 6 Classification of Financial Assets and Liabilities**IFRS 9**

Classification (SEK million) 2021-09-30	Fair value via P&L	Amortized cost via P&L	Fair value via OCI	Total
Financial assets				
Other long-term receivables		4.8		4.8
Accounts Receivable		54.0		54.0
Other receivables		78.7		78.7
Prepaid expenses & accrued revenues		46.4		46.4
Cash & bank		89.5		89.5
Total		273.4		273.4
Financial liabilities				
Long-term interest-bearing liabilities		436.9		436.9
Subordinated debt		158.3		158.3
Lease liabilities		98.4		98.4
Accounts Payable		62.3		62.3
Other current liabilities		87.0		87.0
Accrued expenses & deferred revenues		51.6		51.6
Total		894.5		894.5

IFRS 9

Classification (SEK million) 2020-09-30	Fair value via P&L	Amortized cost via P&L	Fair value via OCI	Total
Financial assets				
Other long-term receivables		5.1		5.1
Accounts Receivable		64.2		64.2
Other receivables		29.7		29.7
Prepaid expenses & accrued revenues		122.8		122.8
Cash & bank		187.7		187.7
Total		409.5		409.5
Financial liabilities				
Long-term interest-bearing liabilities		543.8		543.8
Subordinated debt		149.2		149.2
Lease liabilities		109.3		109.3
Accounts Payable		47.4		47.4
Other current liabilities		61.2		61.2
Accrued expenses & deferred revenues		119.7		119.7
Total		1 030.6		1 030.6

DEFINITIONS OF ALTERNATIVE PERFORMANCE INDICATORS

"**Adjusted EBITDA**" means EBITDA excluding Non-recurring items and effects caused by IFRS 16. The measure is disclosed since the financial covenants in the group's bond terms requires adjustments of certain kinds of non-recurring items.

"**Cash Equivalents**" means in respect of the Group and at any time. (i) immediately available funds to which a Group Company is alone (or together with other Group Companies) beneficially entitled at bank or postal accounts and (ii) marketable debt securities held for cash management purposes that can be realized promptly and which has a credit rating of either A-1 or higher by Standard & Poor's Rating Services or F1 or higher by Fitch Ratings Ltd or P-1 or higher by Moody's Investor Services Limited. The indicator is disclosed as it is part of the financial covenants as defined in the terms of the bond.

"**EBITDA**" means operating earnings before depreciation and amortization. The indicator is disclosed to provide a supplemental view of the operating result.

"**Interest Coverage Ratio**" means the ratio of adjusted EBITDA on rolling twelve months to Net Finance Charges on rolling twelve months. The indicator is presented as it is part of the financial covenants in the terms of the bond.

"**Net Finance Charges**" means financial charges related to the Bond and related transaction cost. Net finance charges are presented as they are part of calculations of the bond financial covenants.

"**Net Interest-Bearing Debt**" means the aggregate interest-bearing debt and pension provision less Cash and Cash equivalents of the Group in accordance with the applicable accounting principles of the Group from time to time. Subordinated liabilities and lease liabilities are excluded. The indicator is disclosed as it is part of the calculation of the financial covenants of the issued bond.

"**Net Interest-Bearing Debt to EBITDA**" means the ratio of Net Interest-Bearing Debt to adjusted EBITDA. The indicator is disclosed as it is part of the financial covenants of the issued bond.

"**Non-recurring items**" means significant events that are not included in the Group's normal recurring operations and that are not expected to return on a regular basis. Non-recurring items include separation and integration costs, extraordinary projects and acquisition and divestment expenses. The term is described since the financial covenants of the issued bond are to be adjusted by certain types of non-recurring items.